



Job Title: Internal Sales Exec with Experience
Company: Steelco
Location: 15 Sheffield Road, Pietermaritzburg
Type: Full-Time 7:00 – 16:30

Steelco, a leading player in the PMB steel market, is on the hunt for a dynamic and driven Salesperson to join our team **as soon as possible**. Interviews will take place next week, and we aim to make an appointment as soon as possible.

If you have a strong understanding of the Steel Industry, a passion for sales and relationship building, and a commitment to delivering exceptional customer service, we want to hear from you!

We are offering a competitive salary in line with experience and the chance to earn uncapped commission.

Job Description:

As an Internal Salesperson, you'll play a key role in Steelco's success by driving sales growth through your knowledge of steel and ability to provide great customer service.

Your responsibilities include:

- Answering incoming sales enquiries (phone and web) efficiently and effectively
- Providing outstanding customer service to ensure client satisfaction and loyalty.
- Identifying and engaging potential clients in line with sales strategy
- Consistently meeting and exceeding monthly sales targets
- Presenting yourself professionally with integrity and trustworthiness in all business dealings

Requirements (Non-Negotiable):

- Minimum 2 years of experience in the Steel Industry and knowledge of steel products
- Proven track record of achieving and exceeding sales targets
- Residing in Pietermaritzburg or surrounding areas

Key Responsibilities:

- Apply your Steel Industry expertise to build client relationships and drive revenue
- Maintain a proactive approach to sales, managing your pipeline independently and taking initiative
- Deliver superior customer service, demonstrating professionalism, punctuality, and

reliability

- Excel in a fast-paced environment and maintain composure under pressure
- Work collaboratively with team members and showcase excellent communication skills, including a professional telephone manner

Why Join Steelco?

- Competitive salary with uncapped commission potential.
- Opportunities for growth and career development.
- A collaborative, supportive, and dynamic work environment.
- A chance to make a meaningful impact in a well-established company.

How to Apply:

To be considered for this position, follow these instructions carefully:

1. Send your CV (maximum 2 pages, in Word or PDF format) to **recruitment@steelco.co.za**.
2. Use the subject line: Sales Exec with Experience + Your Name.

Applications that do not adhere to these instructions will not be considered.

We look forward to reviewing your application and welcoming a new Sales Exec to our team!

 Join Steelco as an Internal Salesperson.

Are you a driven individual with a passion for steel sales and customer service excellence? We're looking to fill this role ASAP, with interviews happening next week!

Position Highlights:

- 🌟 Based in Pietermaritzburg
- 🌟 Competitive salary + uncapped commission
- 🌟 Full-time, 7:00 AM – 4:30 PM
- 🌟 Minimum 2 years' experience in the Steel Industry
- 🌟 Proven sales track record

View and download the full job spec on our website: <https://steelco.co.za/jobs/>

 Spread the word or apply today!